

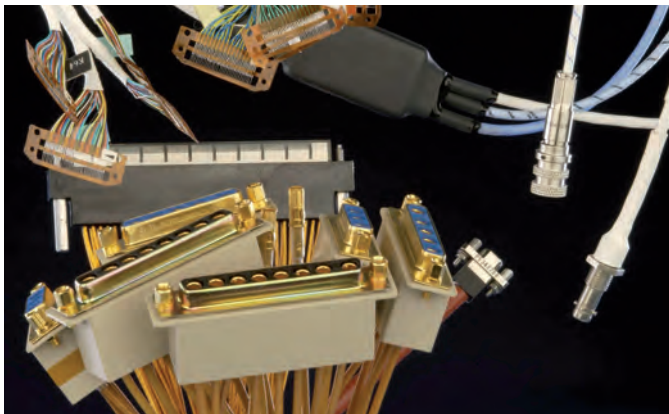
Axon' Câble

Maintaining technological advance with **training**

By calling upon Cetim to control the use of its new high speed machining (HSM) machine-tool, Axon' Cable has got much more than a simple training session.

It has reorganized its processes and gained in competitiveness.

The results: 50% less in preparation time, 30% less of production cycle, 100% more of tool-lifespan and a significant increase in production. And more than that, it also strengthened its own expertise to achieve new projects.



OUR CUSTOMER

Corporate name

Axon' Câble

Sales turnover

90 millions euro

Workforce

1.800 people

Activity

Manufacturing of high-tech cables and connectors used in particular in space launchers (ARIANE 5), fighters and transport aircrafts, satellites, echographic probes, auditive implants... The Axon' Cable group benefits from 13 locations in the world and 61% of its sales are meant for export

Specialized in very high-tech cables and connectors, Axon' Cable Group relied on Cetim's experts to get trained for using its new HSM machine-tool. From the very first meetings a quite different challenge appeared! "During our first telephone call, Eric Gallet from Cetim immediately understood our true need", says Alan Marcelino, in charge of machining and prototyping on Axo.com. In fact, beyond training, Axon' Cable had to reorganize its production and acquire expertise in order to address the challenge of miniaturization.

"Eric Gallet then proposed us a three-day customized training, including one day of theory on blackboard, one day of practice on machining centers in Senlis and one day of practical use at our unit in Montmirail", says Alan Marcellino. And the results were immediate!

Results

"Thanks to Cetim, we reduced by 50% the adjustment times on our HSM machine", continues Alan Marcelino. "The production cycles were reduced by 30% and we doubled the lifespan of the tools by adapting them better to the material and the process."

And the advantages went well beyond! "The benefits of

this training are considerable, insists Alan Marcelino, because, in addition to the optimization and increase in our production, we acquired know-hows which enable us to tackle the manufacturing of very sophisticated parts that we could not manufacture before. So we answer faster and better to every call for tender and can consider future productions with much more confidence and pugnacity."

Cetim's asset

By targeting the companies' practical activity, Cetim's proposals for training impact each stage of the machining process and thus enable customers to immediately improve their production of parts. Thanks to its expertise in many fields and sectors, Cetim contributes to introduce strongly innovative solutions within companies.

