

Corvaisier

Changing methods to foster growth

Within a context of high growth, Corvaisier radically modified its working methods to obtain greater speed while providing increased precision and reliability.



OUR CUSTOMER

Corporate name
Corvaisier

Activity
Study and realization of
moulds and models

Sales turnover
3,5 million euro

Country
France

With about 50 employees, Corvaisier carries out half of his turnover with the automotive sector. For a long time, each customer file was followed by an account manager who handled every step of the case.

Working regularly with Cetim

Faced with a strong growth of its activity, which had doubled in 3 years while keeping the same rate, this operation method was no more fully satisfying. The company called for Cetim not only to re-examine the treatment process of each case, but also restructure the design and

preparation functions, the former having to take a larger part in the projects.

Any improvement involves a full assessment of the company and its goals. The first measure was to bring together the heads of the different departments along with managers in a working group. The appraisal of the current situation, drawn up in common with the help

of an expert, allows to define the key points regarding organization, methodology or tools. This requires 4 to 8 months, with 2 or 3 monthly interventions of the expert in order to leave the group enough time to think about it in-house.

An efficient partnership

"The improvement action requested from Cetim allowed us to get a different approach of our trade, says Patrick Thaumoux, chairman of Corvaisier. Today, the cases are transferred from one service to another under the supervision of the production management. Starting with a group of average decathlon athletes, we are now a powerful relay racers team. To achieve this result, we had to have talks and formalize a good part of our know-how. This allows us to be faster, more precise and reliable."

Cetim's asset

Cetim brings a technical expertise and a vision "from the outside" which help companies to improve their productivity. Managers are strongly implied in order to initiate a real project dynamics by formalizing processes and putting indicators in place.

